

Quotation

Project name: Draupner - temporary lift
Customer name: Equinor ASA
Quotation No: T24023-04; ALI-013603
Quotation date: 14/01/2025



Access anytime, anywhere

Dear customer,

Thank you for your interest in the Alimak product Range. We supply world leading vertical access solutions for the Construction and Industrial sectors, and as a global partner are present on every continent. We are able to advise, design, manufacture, install, service, support and refurbish our equipment to give you best value and low overall cost of ownership.

We offer this quotation for your review and hope we have correctly understood your requirements for this application. If you require any additional information, please do not hesitate to contact us.

We will contact you shortly to review this quotation with you.

Yours sincerely

Marcin Szlezak
New Sales and R&D manager

Alimak Group Norway AS
E-mail: marcin.szlezak@alimakgroup.com

Your partner in vertical access

Rack-and-pinion pioneers

In 1948 Alimak was founded in northern Sweden by Alvar Lindmark, a talented inventor and entrepreneur. In 1962 Alimak pioneered the rack-and-pinion drive system that soon established the company as the world's leading specialist in the field. The outstanding quality is demonstrated by the fact that many of our elevators remain in full operation after 30 years or more.

Durable and reliable elevators

Alimak offers the combination of both traction and rack-and-pinion elevator technologies. This ensures our engineers give the best advice to choose the perfect elevator technology for your application. We offer one of the world's most comprehensive construction and industrial elevator product portfolios for both non-hazardous and Ex environments. Our elevators are manufactured at the company's state-of-the-art production facilities and designed to operate in tough conditions.

Innovative partner

Our innovative engineers will assist you in solving your needs in vertical access, through broad experience of standard applications and special projects.

Comprehensive project management

We have a long track record of successfully carrying out projects for construction and industrial companies with high demands on products and production. A group of project managers within our sales organisation take care of the projects and make sure customer requirements are fulfilled.

Safety, quality and sustainability

Safety is the number one priority when it comes to vertical access. Our products are designed and manufactured to deliver reliable and trouble-free operation. Before leaving the factory, every elevator is tested according to a protocol making sure the complete unit meets specified demands. Our production facilities are ISO 9001, ISO 14001 and OHSAS 18001 or ISO 45001 certified.

Global sales and service network

Alimak has a well-established global sales, services and distribution platform across more than 90 countries with strong market presence. The company has a large global installed base of over 23,000 units which provides unique know-how of all industrial application areas. The Alimak team provides hands-on engineering, skilled problem solving and efficient after sales services.

Your long-term partner

Alimak is the brand you can trust for vertical access solutions. Our unmatched history and financial strength as a part of Alimak Group make us a preferred partner in the world of access solutions – a company who will be there for you for decades to come.



Quotation summary

Quotation No: T24023-04

Our reference
Marcin Szlezak

Your reference

Your inquiry

Terms of payment

30% with order
70% with delivery

30 days net

Terms of delivery
FCA Bergen. Incoterms® (2020)

Terms and conditions
See below Terms and Conditions of Sale

Customer
Equinor ASA

Delivery time,
12-14 weeks

The delivery time stated in the quotation is the number of working weeks needed to deliver from Ex Works from receipt of confirmed, written purchase order and after settlement of all technical and commercial matters. Subject to intermediate sales.

Expiry date: 2025-02-14

Scope of supply

One TPL2000D, 21m, 3 stops.

This offer is for sales only. Rental / buy back program is not a part of this offer.

Installation is not included and will be based on ATS.

| Qty | Description | Total Price |
|-----|-------------|-------------|
| 1 | TPL 2000 D | 173,000 |
| | | |

TOTAL PRICE

173,000 EUR

Marcin Szlezak
Alimak Group Norway AS

Scope of supply

TPL 2000 D, Lifting height (at delivery): 21 m

BASE

BASE UNIT

- | | |
|---|------------------------------|
| 1 | Base Unit TPL 2000D |
| 1 | Enclosure Platform 1,5X3,2 m |

PLATFORM GATES

- | | |
|---|-----------------|
| 1 | Exit Ramp 0,6 m |
| 1 | Flap Door Left |

HEIGHT COMPONENTS

MAST, TIES AND CABLE GUIDE

- | | |
|-----|-----------------------------------|
| 30 | Mast |
| 6+2 | Complete Tie, + 2 custom length |
| 6+2 | Tie Frame Twin, + 2 custom length |
| 7 | Cable Guide |

POWER CABLE

- | | |
|---|-----------------------|
| 1 | Power Cable Pack 45 m |
|---|-----------------------|

LANDING DOORS

TYPE OF DOOR

- | | |
|---|------------------------|
| 3 | Sliding gate + EL |
| 3 | Landing call MH L=15 m |
| 6 | Landing cam |

LANDING ACCESSORIES

- | | |
|---|--------------------------------------|
| 1 | Connecting Landing Door Cable L=70 m |
| 3 | Fixing for Scaffold 1,8m - 2,57m |

DOCUMENTATION KIT

- | | |
|---|----------------------------------|
| 1 | Documentation TPL 2000D, English |
|---|----------------------------------|

ACCESSORIES

- | | |
|---|------------------------|
| 2 | Erection Crane |
| 2 | Erection Ramp |
| 1 | Lifting Hook 1.5 x 3.2 |
| 2 | Ladder |
| 1 | Drop-Test Equipment |
| 2 | Erection Ramp Switch |

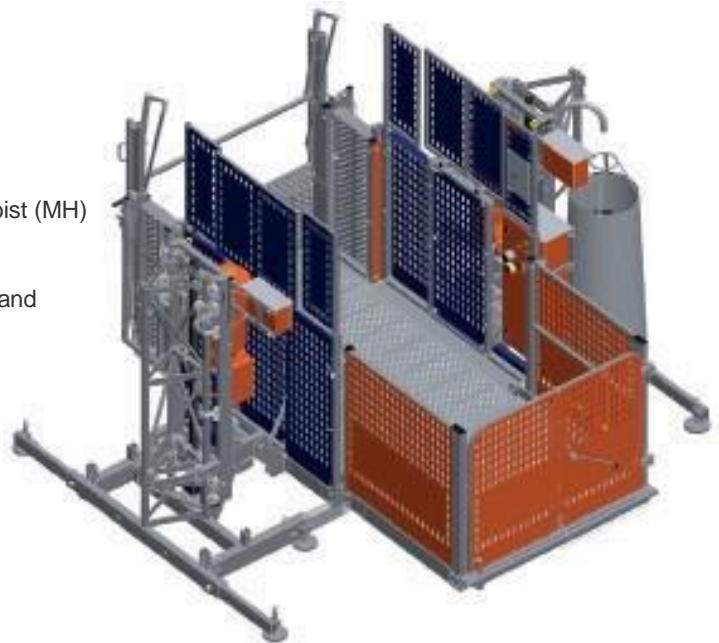
Note: Quantity of articles is per product

Technical data

ALIMAK TPL 2000 D

MAIN CHARACTERISTICS

- Dual function: Transport Platform (TP)/Material Hoist (MH)
- Twin mast
- Robust design for max endurance in construction and refurbishment jobsite
- Simple and Reliable design
- Triangular mast design, with integrated bolts for the fastest erection and dismantling
- Safety Device
- Overload protection device
- Erection Ramps



| TPL 2000 D | Weights (kg) |
|-------------|--------------|
| Base Unit | 1800 |
| Mast | 50 |
| Tie In | 42 |
| Cable Guide | 4 |

| | | |
|--|---------|---|
| Payload capacity (kg) | | 2000 |
| Number of persons max (included on payload) | TP mode | 7 |
| Number of persons - | MH mode | 0 |
| Lifting speed (m/mm) | TP mode | 12 |
| Lifting speed (m/min) | MH mode | 24 |
| Platform dimensions [W x L] | | 3.2x1.5 |
| Max Lifting height (tied) | | 100* m |
| Max Tie distance (m) | | 7.5 |
| Max Overhang (m) | | 4.5 |
| Max 1st Tie Height (m) | | 6 |
| Power supply | | 400 V - 50 Hz, 3Ph |
| Rated Power (kW) | | 2X3.8 (TP) / 2X7.6 (MH) |
| Rated current (A) | | 15.4 (TP) / 30.4 (MH) |
| Power consumption (kVA) | | 10.8 (TP) / 21.0 (MH) |
| Type of mast | | Triangular 350, tubular steel with integrated bolts |

* Increased lifting height on request.

Terms & conditions of sale

Terms of delivery

FCA Bergen
Incoterms® (2020).

Time of delivery

12-14 weeks
The delivery time stated in the quotation is the number of working weeks needed to deliver from receipt of a confirmed, written purchase order and after settlement of all technical and commercial matters subject to intermediate sales.

Terms of payment

30 days net

General sales conditions

If not otherwise stated in our quotation or acknowledgement of order, the General Conditions Orgalime S 2012 or, if installation is included Orgalime SI 14, shall apply. If supervision is included Orgalime S2012S shall also be applied.

Validity of quotation

The prices quoted are valid for firm, written purchase order received on or before the latest validity date of our quotation. If the purchase order reaches us after the latest validity date, we reserve the right to adjust the quoted prices and delivery time.

Postponed delivery

Should, for any reason, a placed order be postponed, the customer will compensate Supplier for all costs related to extra order processing, re-scheduling, storage, delays or compensation to supplier etc. that is related to the delayed order.

Cancellation

In the event of cancellation for any reason other than Suppliers default, Supplier shall be entitled to receive reasonable cancellation charges including an allowance for overhead and profit based upon costs and expenses incurred and commitments made by the Supplier. In recognition of the difficulty in determining these exact charges, the Schedule for such charges is agreed to be as follows:

- If cancellation occurs after issuance of a Purchase Order to Alimak Manufacturing S.L but before drawings are issued, cancellation charges shall be 20% of the Equipment Price.
- If cancellation occurs after drawings issuance, but prior to placing orders for materials, cancellation charges shall be 40% of Equipment Price.
- If cancellation occurs after placing orders for materials, or 90 days prior to agreed shipping date (whichever comes

first) cancellation charges shall be 70% of Equipment Price.

If cancellation occurs after fabrication begins, cancellation charges shall be 100% of the Equipment Price.

Interest on overdue payment

The interest rate on overdue payments is reference rate (Stibor) +2,5% and is calculated on daily basis.

VAT

The offered price is without VAT or any similar sales taxes included.

Warranty

12 months
Section 27, first sentence, of Orgalime S 2012 is replaced by: Supplier's liability is limited to defects which appear within the warranty period which is 12 months after the Product is taken into operation, or 18 months after delivery Ex Works, Suppliers's factory (Incoterms® 2010), whichever comes first.

Section 27 of Orgalime S 2012 is supplemented by the following new paragraph:

An extended warranty period may be provided upon request and provided that a service contract specifying as a minimum an annual checkup of the Product, is signed with an authorized Alimak service provider.

Section 24 of Orgalime S 2012 shall be supplemented by the following additional sentence:

The Supplier is also not liable for any defects where

- i) the installation of the Product has not been supervised by the Supplier's personnel or by a representative appointed by the Supplier
- ii) the Supplier has not performed a final inspection test at the end of the installation
- iii) any stipulated maintenance has not been duly and timely performed by the Purchaser

Machine Data Collection

The equipment described in the Alimak Quotation ALI-013603 contains software that collects and stores various data regarding the operation of the equipment ("Machine Data"). Alimak Group has continuing access to this Machine Data and collects and uses it to provide customer service, product safety and other general business purposes. Your purchase of the equipment constitutes your authorization for Alimak Group to access and use the Machine Data for these purposes.

Please see the Alimak Group Asset Data Governance Statement for further information. This can be found on our alimakgroup.com website.

About Alimak

Alimak is a global market leader and pioneer in the design and manufacture of vertical access solutions for industrial and construction industries. The company provides high quality rack and pinion and traction elevators, construction hoists and work platforms. Alimak has a well-established global sales, service and distribution platform across more than 100 countries with strong market presence. The company has a large global installed base of over 23,000 units which provides unique know-how of all industrial application areas. Alimak was founded in 1948 and is part of Alimak Group which is headquartered in Stockholm, Sweden. www.alimak.com

About Alimak Group

Alimak Group is a world-leading provider of sustainable vertical access and working at height solutions, listed on Nasdaq OMX Stockholm. With presence in more than 120 countries, the Group develops, manufactures, sells and services vertical access and working at height solutions with focus on adding customer value through enhanced safety, higher productivity and improved cost efficiency. www.alimakgroup.com